# Site Manager of the Year - Application

This award seeks to recognise outstanding Manager that has been excellence in work ethics, creativity and leading the team to drive sales, engagement and revenue for the business.

**Mandatory requirements**

The manager must have been employed at the facility for at least 12 months.

**Basic Information**

1. Are you a SSAA Member (required)? Please enter your membership number.
2. Contact Person Name
3. Contact Person Email address
4. Contact Person Phone Number

**About the Manager**

1. Company Name
2. Manager Name
3. He/she works at which site & the address of the site?
4. How long has he/she been working in the company?

* Less than 1 year
* 1 - 5 years
* 5 - 10 years
* More than 10 years

1. How many staff he/she leads?

* 1 - 5
* 5 - 15
* 15 - 40
* 40 - 70
* 70 - 100
* More than 100
* Other…

1. Please upload a high quality photo of the manager that will be used if the Manager makes the shortlist of applicants.

**Sales Success**

1. How has the manager excelled in generating more sales for business or overall revenue increases?
2. How much more sales or revenue that the manager has brought to the business?

**Marketing**

1. Provide evidence of marketing ideas and projects that the manager undertook to attract more customers and/or increase sales.
2. Please submit any campaign ideas that the manager has conceived and developed.

**Management Style**

1. How does the manager manage fellow staff members, vendors and suppliers?
2. Testimonials from peers and staff

**Personality**

1. What makes the manager special?
2. How does the manager get along with others?

**Customer Handling**

Can you provide an example off the manager having to deal with a challenging situation and how they overcame the challenge? It could be dealing with a difficult customer situation, a turnaround project or similar challenge.

**Innovative Thinking**

What innovations did the manager implement? They could be technology or management related. Judges may consider other fresh thinking or definitions of innovation.

Feel free to upload supportive information.

Thank you very much for your submission. If you wish to upload more files, please contact heilylai@selfstorageasia.org and will send you an extra link for uploading.